

Company: Industrial Rubber & Gasket
www.ir-g.com

Position: Outside Sales-Industrial Distribution
Blytheville, AR and surrounding area

Must excel in building relationships and have a history of success in sales, preferably in the Industrial MRO and OEM market. You will call on accounts in a specific territory, both new and existing accounts, with an objective to increase sales of our product line to our current customers and identify and develop potential new customers. Must be comfortable in a team environment and be motivated by making money. Prior earnings of at least \$45K and sales experience of at least 3 years is required. Background in the steel industry, manufacturing, and construction is a plus. You should possess knowledge of hydraulic and pneumatic systems, and be mechanically inclined. Must keep accurate records of customer information, and have good oral and written skills. Once the purchasing power of the territory is well established, the position will become commission based. Company vehicle and cell phone will be provided. Additional benefits include a Retirement Plan, assistance with Health Insurance costs, Vacation, Sick & Personal time, as well as bonuses and profit sharing opportunities.

Please submit a resume and cover letter to either MarkF@ir-g.com or TracyS@ir-g.com or fax your information to 1-615-242-9578.